**GM REQUEST FOR QUOTE (RFQ)**

**RFQ # 601088175**

DATE: 16 September,2024

Dear Madame, Dear Sir:

Your company has been selected as a potential bidder for the subject part(s) and related tooling.

You are expected to meet all of the requirements of this RFQ. Be certain to read all documents carefully and upload required documents into **GDiMPS** (do not attempt to load into Rocket – your information will not be received by GM). In the event GDiMPS was not used for the quote response, forward your required documents to the contact below.

Tara Petersen

810-316-0300

[tara.petersen@gm.com](mailto:tara.petersen@gm.com)

This RFQ, attachments and other information provided in connection with this RFQ are confidential and proprietary to GM and may not be used for any other purpose other than responding to this RFQ and may not be disclosed to third parties, except as authorized in writing by the GPSC Purchasing Representative. As a condition of receipt of this RFQ, you acknowledge and agree to be bound by the foregoing confidentiality obligations in favor of GM.

Failure to submit a quotation in a timely fashion, or failure to respond to this RFQ in a complete, comprehensive manner, may result in your quotation not being considered. This includes completion of and timely submission of any forms to the Purchasing Representative enclosed with this RFQ.

Consistent with GM’s rights, GM may only invite a limited number of suppliers that have provided the best overall proposal to the Tech review and subsequent negotiations.

For those declining to quote, return all RFQ documents to your purchasing representative.

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| **QUOTATION DUE DATE** | **3 October,2024** |

**Quotes after due date may not be accepted!**

**Alternatives**

* As a part of this quotation, you are encouraged to offer alternative designs to achieve weight and/or cost reductions to our specified request, especially those that include “off the shelf” components or industry standards, but still fulfill the required function.

**Programs / Parts**

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| **Part Year** | **Part Number** | **Part Description** | **Receiving Plant** | **% Split** | **Volume** |
| 2028 | 25208688 | PAN ASM-OIL | GM de Mexico-Toluca Engine Plt | 100 | 322665 |

**Volumes**

* You should use the forecasted quantities included in this package when developing your response. Please note, that the forecasted quantities are an estimate and are for planning purposes only.

**Tooling**

* Your tooling capacity must be configured based on a 5- day work week. Tooling cost must include all required tooling to produce and test assemblies per the attached requirements. These costs must be included on the attached tooling cost breakdown sheet.
* Your quotation must include a line item breakdown of all costs to build new assembly and component tooling at your location(s), including any necessary checking fixtures/gauges. These costs should be quoted separately and not amortized or included in the quoted piece price(s).
* Buyer requires that all suppliers be tooled (defined as total system throughput) and capable of producing at a minimum the daily Lean Capacity Rate (LCR) in one production day. The suppliers operating plan must demonstrate the ability to meet the daily LCR, Service Parts schedules and Run @ Rate requirements (including downtime for preventative maintenance) in one production day. The supplier must also support the Maximum Capacity Rate (MCR - defined as the LCR x 1.15) without additional resources from Buyer (including additional tooling) on a sustained basis. The standard Supplier operating plan to achieve daily LCR requirements must be achieved within a week *NOT* to exceed 5 days up to 24 hours per day. Any operating plan that exceeds the 5-day standard must be approved by the Buyer prior to award of business.
  + - * Supplier must ship to meet LCR aligned with GM Plant Hours/day
      * Supplier must ship to meet MCR on a daily basis, if scheduled
* Supplier Daily Capacity (SDC) is defined as the number of parts produced daily, the number of hours per day, and the number of days per week it will take to support GM capacity requirements. SDC is documented in the 1804/1810 breakdown forms. The Blanket Purchase Contract will reflect the SDC (Daily Capacity and Hours Per Day sections).
* Your quotation shall separately state all applicable taxes including all transactional taxes (e.g. any sales, use, excise, services, value added tax, goods and services tax, and any similar taxes) even if the transactional tax rate is zero. Buyer will not be responsible for any taxes charged by you which are not separately identified in this manner. You will not charge Buyer any transactional taxes charged to you by a subcontracting supplier if such tax is recoverable by you, or if not recoverable, it would have been, had the transaction been structured through other entities (either yours or the Buyer's group of affiliated companies). This section applies to GM and any of its foreign affiliates to which you may be quoting, including SGM.
* Your quotation shall identify the DUNS where each tool will be located when ownership transfers to General Motors.

**Prototypes**

* Your quotation must include proposed prototype piece price(s), tooling cost(s) and lead time(s), if applicable.
* All shipments to utilize supplier designed and funded expendable packaging.
* Validation Builds -Build events scheduled through GM scheduling system (MGO) will be paid at GDiMPS blanket contract piece price.

**Contract Payment Terms**

* All parts contracts will be issued with payment terms of ‘Average of 47’, following receipt of goods. Exceptions using MNS-2 are: GM India, ISPOL, Renault JVs and LAAM contracts with Asian Suppliers.

**Customer Care and Aftersales (CCA)**

* To support Launch Excellence, General Motors Customer Care and Aftersales service parts release processes require your company to ship service parts for New Model Launch programs as scheduled beginning at MRD – 5 weeks from SORP.
* Your company is also required to have a service plan in place to provide and ship requests for SPAC (Service Parts Assistance Center) and backorder New Model Launch parts.

**EDI Communication**

* Seller is required to be capable of receiving and responding to schedules and other communications via EDI. Seller must send Advanced Shipping Notification at the time of shipment. Supplier’s EDI must be tested and certified 20 weeks prior to the first Material Required Date.

**Contacts**

* In addition, you will find the contact list of the functions and experts who are involved in the sourcing activity. Please note that the Purchasing Representative must be involved in any communication regarding this sourcing activity. Note the business contact data provided on this page are to be used confidentially and only for your business contacts with General Motors LLC affiliates participating in this RFQ.

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| --- | --- | --- | --- |
| **Function** | **Name** | **Phone** | **E-Mail** |
| GM - Project Engineer | Ikhyun Han | +82 10 3698 1759 | [Ikhyun.Han@gm.com](mailto:Ikhyun.Han@gm.com) |
| GPSC - Buyer | Tara Petersen | 810-316-0300 | [tara.petersen@gm.com](mailto:tara.petersen@gm.com) |

Should you have any comments or questions regarding this quote process or the required documents, please contact me as the Purchasing Representative for this project at the number or email address noted here below.

Sincerely,

Technical and commercial questions Quote Submission and questions regarding content

should be addressed to: of the RFQ package should be addressed to:

Deanna Centofanti

**Buyer: Tara Petersen Supplier RFQ Communication Coordinator**

**Global Purchasing and Supply Chain Global Purchasing and Supply Chain**

Phone: 810-316-0300 30009 Van Dyke

Warren, Michigan 48093

Email: [deanna.centofanti@gm.com](mailto:deanna.centofanti@gm.com)

**1. MANDATORY SIGN AND RETURN FORMS**

The following documents are to be completed and returned with your quote response.

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| **Piece Price Cost Breakdown**  (Revised 30Jan2019)  Access 1804c form from within GDiMPS application located within GM SupplyPower.      Reference the CCA Additional Documents for CCA requirements if RFQ is not released in GDiMPS | **Part Grouping and Staged Capacity Form**  **The “Part Grouping and Staged Capacity Form” is located in GM SupplyPower, under Collaborate / Document Library**  To be included if Part Grouping or  Staged Capacity is applicable |
| **Tooling Cost Breakdown**  **The “Smart 1810 R6582” form is located in GM SupplyPower, under Collaborate / Document Library**  Note: Document must be downloaded and saved to allow full functionality | **Supply Chain Cost Breakdown/Containers Requirements**  (Revised 22May2017)  COMBINED VERSION    Reference the CCA Specific Document in the Additional Documents Section for CCA requirements |
| **Resin Program Response Form**  **The “Molder Form” is located in GM SupplyPower, under Collaborate / Document Library**  For Resins in the Resin Program, this document must be completed, signed, and sent to Resin and GM Component Buyer. | **Tier 1 Supplier Semiconductor Template**  ***(Removed 12/1/2023)***  *Semiconductor requirements now captured in Appendix S5 in SOR.* |
| **Supplier Quality Requirements**  *Starting on 4/11/2017, ALL Supplier Quality SORs will be communicated to suppliers through eSOR Appendix F17-F19, F21-F36 and GMWs.*  Reference the CCA Specific Document in the Additional Documents Section for CCA requirements | **Tier 1 Supplier Software Licensing Template**  **The “Third Party Software Licensing Cost Sheet” is located in GM SupplyPower, under Collaborate/Document Library**  If applicable, return for all software licenses planned for the Bill of Material. Reference instruction tab within the form and comply. |

Refer to the Additional Requirements for your commodity located here: [Link to GM 1927 Part Specific SORs](https://fedhub.covisint.com/fed/app/idp.saml20?entityID=https://game-osso-vip.iw.gm.com:443/gmgameosso-sp&TARGET=https://sdlconsumer.gmsupplypower.com/sdlconsumer/redirectlink/search%3FfullText%3D%26standard%3Dgm-1927-03a-sor). 1) Log into GM SupplyPower 2) Access the GM SupplyPower Document Library  3) Filter function on Supplier Quality, click search 4)Change the Standard Filter *on the left to* “CGXXX GM 1927 03a” 5)Search for your commodity in the list.

**2. INFORMATIONAL DOCUMENTS**

**a. TERMS AND CONDITIONS**

Each of the documents below serves as Terms and Conditions for this quotation and any future supply contract between your company and any Buyer for this project. Submission of your quote is deemed as acceptance of all Terms and Conditions.

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| **Global General Terms and Conditions**  (Revised 12March2014)[SupplyPower Link to other Languages](https://fedhub.covisint.com/fed/app/idp.saml20?entityID=https://game-osso-vip.iw.gm.com:443/gmgameosso-sp&TARGET=https://sdlconsumer.gmsupplypower.com/sdlconsumer/redirectlink/search%3FfullText%3DGeneral%2BTerms%2Band%2BConditions) | **Additional Terms**  (Revised 01Jan2019) |
| **Ordinary Warranty Cost Terms**  (Revised Jun2010)    The Ordinary Warranty Cost Allocation Terms (the “OWT”) are incorporated into this contract. Buyer and Seller agree that the Technical Factor, as such term is used in the OWT process, related to the Covered Products purchased by Buyer under this purchase order shall be fixed at 65%, unless the Statement of Requirements states that the Covered Products are Level 1 for the Integration Level Strategy in which case the Technical Factor shall be fixed at 35%. In each case, such Technical Factor shall remain in effect for the duration of this purchase order (including any amendments or extensions thereto), without the need for further sampling. Consistent with OWT, Seller's financial allocation for Ordinary Warranty Costs is half of the Technical Factor percentage.  (Added 18Aug2021) | **GM Safety Policy**  **The “GM Safety Policy for Suppliers”, as amended from time to time, is incorporated by reference as material terms of this Contract.**  **The Policy is located in GM SupplyPower, under Collaborate / Document Library.** |
| **Third Party Cybersecurity Requirements (TPCR)**  (Changed 9/19/2023)  **The “TPCR” (formerly known as TPISR), as amended from time to time, is incorporated by reference as material terms of this Contract.**  **The Requirements are located in GM SupplyPower, under Collaborate / Document Library.** |
| **GM Global Privacy Statement**  (Added 15Jul2013) | |

**Quotation Currency**

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| **Currency Preferences**   1. Primary Revenue Currency (PRC) of GM’s revenues for vehicles produced at the receiving plant (in attached list) 2. Supplier’s Primary Cost Currency 3. Suppliers local/functional currency or GM receiving facility currency | (Revised 06June2024) |

**b. SPECIFICATIONS**

Each of the documents listed below contains requirements you will be expected to meet as part of any future supply contract between your company and any Buyer for this project.

GMW standards must be obtained directly from GM’s distributor, IHS. Contact <https://global.ihs.com>.

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| **In addition to the requirement documents listed below, other technical requirements will be provided as follows:** | |
| (Revised 01Jul2020)  **For math data exchange between Supplier and GM:**  - Supplier must have access to GM SupplyPower  - Person to Person File Delivery (P2PFD) for non-NX applications, and initially for NX applications  - TeamCenter (for NX applications only) See attached:    -Statement of Requirements (SOR) document provided with this RFQ  -Tool line-up document provided with this RFQ | |
| **Global 1738G Intercontinental Packaging Requirements for Production Parts**  **The “GM1738G” documents for Global & Regional Requirements are located in GM SupplyPower, under Collaborate / Document Library** | **Global Business Solutions – Vendor Tooling Statement of Requirements**  (Revised 07APR2022) |
| **GM Tooling Requirements**  **The “GM Tooling Requirements” document is located in GM SupplyPower, under Collaborate / Document Library** | **Global Serviceability Requirements**  **GMW15010 - Global Supplier Serviceability Requirements**  **GMW16331 - Part Number Identification and Branding on GM Parts**  GMW standards must be obtained directly from GM’s distributor, IHS. Contact <https://global.ihs.com> . |
| **Supply Chain Requirements**    **The “Global GM1700 SC Requirements” and “GM1700 Regional SC Requirements” are located in GM SupplyPower, under Collaborate / Document Library** | **Supply Chain Visibility Survey**  (Revised 01Apr2024)  Two Potential Submission Formats:  A. [GM Supply Chain Visibility Survey](https://fedhub.covisint.com/fed/app/idp.saml20?entityID=https://game-osso-vip.iw.gm.com:443/gmgameosso-sp&TARGET=https://sdlconsumer.gmsupplypower.com/redirectlink/search?fullText%3DMSVP%2BSupplier%2BUser%2BGuide)  **(Must be logged into SupplyPower)**  The Supply Chain Visibility Survey is located in Supply Power, under Collaborate / Applications (MSVP/SupplyMap).  Refer questions to [risk.management@gm.com](mailto:risk.management@gm.com).  B. 3rd Party Service Provider Survey on behalf of GM  Format, data collection, and support by Provider  **Requirements:**   * Supplier must initiate providing source and origin information beginning at Production Tooling Kickoff. Complete and accurate source and origin information must be provided to GM no later than PPAP/SORP Readiness. * Surveys to include Tier 2 to Tier “n” through the entire value chain (minerals to parts). * Support Supply Chain Risk Assessment. Any high risk value chain item(s) must result in a joint GM/Supplier mitigation plan review.   Supplier must update or re-confirm source and origin information on an annual basis and prior to executing sub-tier supplier changes. |
| **Additional Resiliency Resources**  (Revised 01Apr2024)  **The “Resiliency Sourcing Checklist” for documentation of Tier “n” information is located in GM SupplyPower, under**  **Collaborate / Document Library**  **Supply Chain Resiliency Playbook:**  **located in GM SupplyPower, under**  **Comply / Supplier Visibility & Contact Info** |
| **Supplier Resiliency Sourcing Requirements**  (Revised 01May2024)  **Supply Chain Visibility process (Multi-Tier Supply Visibility Platform): *applies to ALL regions:*** “[Seller/Supplier] must trace the source and origin of all goods and materials used in connection with this Contract. Supplier must initiate providing to GM source and origin information beginning at Production Tooling Kickoff. Complete and accurate source and origin information must be provided to GM by no later than PPAP/SORP Readiness. In all events, Supplier must provide all source and origin information within 30 days after GM’s written request. Supplier must update or re-confirm source and origin information on an annual basis and prior to executing sub-tier supplier changes. [Seller/Supplier] will put policies and process in place to obtain sourcing and origin information from sub-tier suppliers.  **Resiliency Verbiage applies to all Regions and Tier 1 to “n” suppliers (Including Tier 2 Directed Buy Suppliers):** [Seller/Supplier] manufacturing location is identified elsewhere in the contract and [Seller/Supplier] will not relocate the manufacturing location to: 1) a Foreign Entity of Concern as defined in [Federal Register :: Interpretation of Foreign Entity of Concern](https://www.federalregister.gov/documents/2023/12/04/2023-26479/interpretation-of-foreign-entity-of-concern); or 2) a territory identified in Country Group D, Supplement No. 1 to 15 C.F.R. Part 740 : (see <https://www.bis.gov/ear/title-15/subtitle-b/chapter-vii/subchapter-c/part-740/supplement-no-1-part-740-country-groups>). Egypt, Israel, United Arab Emirates, Uzbekistan, Vietnam are excluded from the Country Group D supplement. GM may, in its discretion, authorize such other territories for which a risk mitigation plan is approved. Supplier will comply with all applicable GM  policies, as amended, relating to supply chain resiliency and compliance.  Supplier will incorporate, and require its subcontractors at all tiers to incorporate, these terms and any applicable GM policy in its contract for goods or materials used in connection with this Contract. | |

**c. Additional Informational Documents (Awarded Supplier)**

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| **GM Supplier Code of Conduct**  The Supplier Code of Conduct articulates General Motors Company’s (“GM”) expectations of the conduct of suppliers and business partners doing business with GM (“suppliers”). Suppliers are expected to understand and act consistent with GM’s approach to integrity, responsible sourcing, and supply chain management. GM expects that its suppliers will cascade similar expectations through their own supply chains.  GM expects to do business with suppliers that meet our standards and behave consistent with, and positively reflect, GM’s values throughout the supply chain. GM chooses its suppliers carefully, and expects that they will satisfy contractual requirements, comply with laws, regulations, and act in a way consistent with the principles and values of our GM Code of Conduct, Winning with Integrity, and this Supplier Code of Conduct.   For reference, the document can be accessed by copying and pasting into your browser <https://investor.gm.com/static-files/b592cf3f-b346-4827-8906-cfdff4d8ffa9> or from the GM SupplyPower home page (registered users). |

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| **Supplier Diversity**  (Updated 01Apr2024)  General Motors Company (“GM”) is committed to transforming GM and the auto-industry with an inclusive supplier base that not only reflects the diversity of its team members and customers, but also the communities we all serve. Utilization and development of diverse suppliers is a requirement for products and/or services provided to GM. Suppliers are expected to establish and maintain a procedure for tracking and reporting quarterly diverse spend to GM. GM requires that a minimum of 8% of spend with GM (defined as the total cost business with GM) be dedicated to diverse suppliers, as specified by GM. Please review the requirements for diverse suppliers here: <https://www.gmsupplierdiversity.com/> | | |
| **Sustainability**  (Revised 18May2022)  General Motors Company (“GM”) is committed to a future with zero crashes, zero emissions, and zero congestion. Sustainability is a key consideration in all our activities across the globe. Learn more about GM’s sustainability goals at <https://www.gmsustainability.com/index.html>.  GM’s suppliers are expected to strive for transparency and continuous improvement of the sustainability of their operations, and GM is placing increased importance on sourcing suppliers committed to sustainable practices in the following areas: | | |
| **Suppliers Partnership for the Environment**  GM is a member of the Suppliers Partnership for the Environment, an organization of companies in the automotive value chain who are committed to advancing projects with positive environmental, economic and community impact. We encourage our suppliers to consider joining this organization – learn more at <https://www.supplierspartnership.org> | | **Supplier Goals Framework**  Below is a link to GM’s Supplier Sustainability Guide, which includes GM’s Supplier Goals Framework. This framework details GM’s expectations of our suppliers’ sustainability reporting.  [SUPPLIER SUSTAINABILITY GUIDE](https://fedhub.covisint.com/fed/app/idp.saml20?entityID=https://game-osso-vip.iw.gm.com:443/gmgameosso-sp&TARGET=https://sdlconsumer.gmsupplypower.com/redirectlink/search?fullText%3DGeneral%2BMotors%2BSupplier%2BSustainability%2BGuide) |
| **Disclosure and Rating**  As a supplier to GM, you are required to enroll in GM’s preferred ESG ratings reporting platform and may be required to participate (by invitation) in GM’s preferred environmental disclosures platform. GM uses scores from these tools (listed below) to obtain sustainability data on current and potential suppliers. Scores from these tools may also be used in sourcing decisions. | | |
| **Current Tool for ESG Ratings**  **EcoVadis**  a. Sustainability ratings provider  b. Learn more and register here: [GM's EcoVadis Landing Page](https://invite.ecovadis.com/en/general-motors/) | **Current Tool for Environmental Disclosures**  **Carbon Disclosure Project (CDP)**  a. Global disclosure system for environmental impacts  b. Learn more at the CDP website: [CDP Guidance](https://www.cdp.net/en/guidance/guidance-for-companies)  (By Invitation) | |
| NOTE - any information submitted by suppliers into either the CDP website or the EcoVadis website is being submitted into a database/website that is owned and managed by either CDP or EcoVadis, respectively. GM does not own or manage either of these third-party websites, and that GM is not responsible or liable regarding the maintenance or storage of any data submitted on either the CDP website or the EcoVadis website. | | |

**3. Region or Business Unit Specific Documents**

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| The attached additional documents, which are Region or Business Unit specific, are incorporated into this RFQ (see attached). |

**Supplier Enrollment in GM SupplyPower (GMSP)**

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| (Revised 30May2019)  To obtain access to all documents, your Company must be registered with GM SupplyPower and have a valid User ID. Instructions on how to register for GM SupplyPower and obtain an ID can be found here: <https://gmsupplypower.covisint.com/web/portal/onboarding> |